



Vincennes, 29 November 2002
L22_2734

COMMISSION EUROPEENNE
Rue de la Loi, 200
B-1049 Bruxelles
Belgique
To: Madame Loyola de PALACIO

Re: Galileo – Service Definition
Ref.: - Next Transport Council Meeting
- COM (2002) 518 final

Dear Vice-President,

We would first like to express our gratitude for the way you, personally, and the Commission have been supporting the Galileo Programme for several years now. We would also like to congratulate you for the encouraging results already achieved and thank you for the special attention you have always paid to European Industry.

As you can imagine, interest in the Galileo Programme by the equipment and services industry has been increasing as infrastructure developments advance.

OREGIN now comprises over 100 industry members, industrialists and groups of industrialists supporting the Galileo Programme, from 14 European countries, representing the entire value chain (chip designers, integrators, equipment manufacturers, service operators, software developers, and even the car or mobile communication industry).

The next Transport Council Meeting is expected to discuss and decide on the content and the implementation of Galileo Service levels. This step is definitely one of the most crucial for industries downstream as it will determine whether or not a specific business can be conceived in each particular field.

We welcome your proposal for the Open, Commercial and Safety of Life services which looks particularly promising for commercial, professional and mass-market applications. Enhanced performances, superior services and service guarantee should generate a considerable market in addition to what could be expected from GPS. At a later stage we would be very happy to analyse with your services the advantages that European Industrialists may expect from this definition, in order to further stimulate their involvement in the development, the promotion and operation phases.

In a separate paragraph in your Communication referenced, you placed particular emphasis on the Public Regulated Service (PRS). Besides the public interest for the PRS, this service is very encouraging for the European industrialists concerned. They are pleased to notice that almost all governmental applications presented do correspond to strict 'local' needs (regional, national or European), providing 'local' industry with a fair competitive advantage that fully complies with WTO rules. Moreover, the latest generation of crypto modules of the GPS secured service encompasses all the basic functions of a GPS receiver and can only be manufactured on US territory. This jeopardizes the production for governmental use of European equipment and platforms (including smart weapons) that could benefit from development of satellite navigation strategic technology. PRS will therefore pave the way for Galileo-GPS governmental equipment, maximising Galileo market penetration and providing a last chance to put European industry on an equal footing with US industry.

To sum up, we are pleased to express our gratitude for the way the programme is being managed by the Commission, we support your definition of the Galileo Services and confirm our willingness to support you for the subsequent Programme phases, and we would be delighted to analyse further with your services the potential benefits that European Industry could draw from Galileo.

Yours Faithfully

Pascal CAMPAGNE
On behalf of OREGIN

Copy: Monsieur LAMOUREUX, Monsieur ONIDI (DG TREN)